

## Message Text

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ACTION STR-08

INFO OCT-01 EUR-25 ISO-00 SWF-02 AID-20 CEA-02 CIAE-00

COME-00 EB-11 FRB-03 INR-11 NSAE-00 RSC-01 CIEP-03

SP-03 TRSE-00 LAB-06 SIL-01 SAM-01 OMB-01 AGR-20

DRC-01 /120 W

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R 231624Z AUG 74

FM AMEMBASSY THE HAGUE

TO SECSTATE WASHDC 4201

INFO USMISSION EC BRUSSELS

USMISSION GENEVA

USMISSION OECD PARIS

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E.O. 11652: N/A

TAGS: ETRD, EEC, EIND, OECD, NL

SUBJ: EC HARMONIZATION OF GOVERNMENT PROCUREMENT

REF: STATE 166139

1. WE TOOK OPPORTUNITY TO DISCUSS ISSUES  
RAISED IN REFTEL WITH MR. GERSSEN OF MINECON, WHO  
WILL BE DUTCH SPOKESMAN AT OECD TRADE COMMITTEE  
MEETING ON GOVERNMENT PROCUREMENT CODE.
2. RE ALTERNATIVE PROPOSALS FOR DEALING WITH EC  
DRAFT DIRECTIVE, GON FAVORS COMMISSION SOLUTION AND  
UNDERSTANDS THAT FRENCH PROPOSAL HAS LITTLE SUPPORT  
FROM OTHER EIGHT.
3. DUTCH SHARE US AND FRENCH DESIRE TO BE AS RESTRICTIVE  
AS POSSIBLE ON EXCEPTIONS. GON FORESEES NO NEED TO  
SEEK EXCEPTIONS AS FAR AS DUTCH PUBLIC PROCUREMENT  
IS CONCERNED AND WILL BE UNSYMPATHETIC TO PRESSURE

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FROM OTHERS.

4. DUTCH DO NOT RPT NOT FAVOR LOWER THRESHOLD  
AND BELIEVE EC WILL FINALLY SETTLE ON 200,000 U/A.  
DUTCH RECOGNIZE THT MUCH GOVERNMENT BUSINESS IS  
DONE IN SMALLER AMOUNTS BUT RARELY ON INTERNATIONAL  
TENDER. ALSO INFLATION HAS EFFECT OF GRADUALLY REDUCING  
THRESHHOLD IN REAL TERMS.

5. ON RELATED QUESTION OF DATA BASE, GERSSEN AGREES  
THAT MORE MUTUAL INTERCHANGE OF STATISTICS WOULD BE  
USEFUL BUT DOUBTS THAT IT WOULD BE WORTH EFFORT  
INVOLVED IN EXTRACTING THEM FROM PROCUREMENT AGENCIES,  
PARTICULARLY AT REGIONAL AND MUNICIPAL LEVELS.

6. DUTCH ARE COMPLETELY ON OUR SIDE IN OPPOSING USE  
OF DIRECTED GOVERNMENT PROCUREMENT TO ACHIEVE  
UNRELATED SOCIAL GOALS.  
TANGUY

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** GOVERNMENT PROCUREMENT, POLICIES, TELECOMMUNICATION, ELECTRONIC EQUIPMENT, NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 23 AUG 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** golinofr  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Office:** ACTION STR  
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